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Alpha HPA Ltd (A4N)

Orica 5% placement; North America MoU

Recommendation
Buy (unchanged)

Price
\$0.575
Valuation
\$1.02 (previously \$0.95)

Risk
Speculative
GICS Sector
Materials
Expected Return

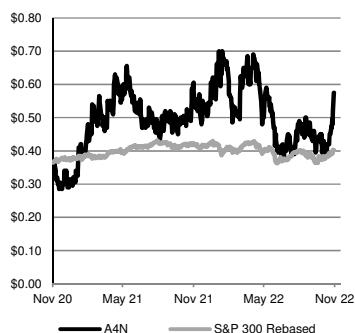
Capital growth	77%
Dividend yield	0%
Total expected return	77%

Company Data & Ratios

Enterprise value	\$465m
Market cap	\$493m
Issued capital	857m
Free float	85%
Avg. daily val. (52wk)	\$1.0m
12 month price range	\$0.37-\$0.74

Price Performance

	(1m)	(3m)	(12m)
Price (A\$)	0.43	0.45	0.51
Absolute (%)	35.3	27.8	12.7
Rel market (%)	27.8	26.4	17.2

Absolute Price


SOURCE: IRESS

5% placement to Orica; North American project considered

A4N has announced the expansion of its strategic relationship with Orica Ltd (ASX: ORI, not rated); ORI will acquire a 5% equity interest in A4N and the two parties have signed an Memorandum of Understanding to investigate the feasibility of establishing a new high purity aluminium product manufacturing facility in Canada. ORI will subscribe to 45.0m new A4N shares at \$0.44/sh, raising \$19.8m. The MoU looks at potentially replicating A4N's Gladstone HPA First Project and associated reagent supply and offtake agreements near ORI's Carseland asset in Alberta.

Major project validation & working capital boost

The equity subscription and MoU highlight ORI's validation of A4N's HPA First process, project and management. ORI has completed extensive due diligence as part of its formal reagent supply and offtake agreements with A4N over several years and the groups are now operating commercially as part of the Stage 1 facility currently in commissioning. Funds from the share subscription will provide A4N with additional working capital for the ramp-up of Stage 1 production. We also expect A4N to soon receive funds from the Federal Government's \$15.5m Critical Minerals grant for Stage 1 over the coming quarters. At 30 September 2022, A4N had cash of around \$8m.

Investment view: Speculative Buy, Valuation \$1.02/sh

A4N's high purity aluminium and high purity alumina (HPA) products have value-adding application across lithium ion battery, micro-LED and semiconductor manufacturing. These technologies are at the forefront of the global decarbonising and reshoring themes. Over the coming quarters, we expect A4N to announce initial product offtake agreements with major battery supply chain and chemical participants in support of debt financing and FID for the full scale HPA First project in Gladstone.

Our valuation now incorporates the ORI share placement. A4N is a development company with prospective operations and cash flows only. Our Speculative risk rating recognises this higher level of risk and volatility of returns.

Earnings Forecast

Year ending 30 June	2022a	2023e	2024e	2025e
Sales (A\$m)	2	8	142	353
EBITDA (A\$m)	(7)	(4)	85	254
NPAT (reported) (A\$m)	(7)	(11)	63	157
NPAT (adjusted) (A\$m)	(7)	(11)	63	157
EPS (adjusted) (cps)	(0.9)	(1.2)	6.4	16.0
EPS growth (%)	na	na	na	150%
PER (x)	-61.8x	-46.6x	8.9x	3.6x
FCF Yield (%)	-8%	-26%	-24%	18%
EV/EBITDA (x)	-64.8x	-130.8x	5.4x	1.8x
Dividend (cps)	-	-	-	-
Yield (%)	0%	0%	0%	0%
Franking (%)	-	-	-	-
ROE (%)	-15%	-10%	30%	49%

SOURCE: BELL POTTER SECURITIES ESTIMATES

Orica 5% placement; North America MoU

Timeline & value catalysts

We expect that A4N will be in a position to make announcements relating to the following value catalysts over the next two quarters:

- Initial sales and cash flow from the Stage 1 PPF as production is ramped up;
- Feasibility level design of a re-configured HPA First Project scope which allows for an updated product mix and volume assumptions as determined by recent marketing;
- Initial commercial HPA offtake agreements with end users;
- Debt financing arranged, conditional upon adequate offtake agreements;
- A4N Board take HPA First Project Final Investment Decision; and
- Commencement of construction for the full scale Stage 2 HPA First Project.

Changes to valuation

- Factoring in the 45.0m share placement to ORI at \$0.44/sh, raising \$19.8; and
- Reduced our HPA First project risk discount to 20% (previously 25%) to take into account the third party validation of the project and potential for a second HPA First project development as a result of the ORI placement and MoU.

Risked & diluted valuation summary

Table 1 - Risked & diluted valuation summary			
Product price scenario	1	2	3
			Preferred
Price - 4N HPA (US\$/t)	15,000	20,000	25,000
HPA First Project			
Unrisked NPV (10% discount rate)	303	744	1,184
Risk discount	20%		
Risked NPV (10% discount rate)	242	595	948
Corporate costs	-40		
Enterprise value	202	555	908
Net debt / (cash)	-28		
Equity valuation (risked, undiluted)	230	583	935
Assumed capital raise \$m	90		
Assumed raise price \$/sh	0.489		
Government grant \$m	60		
Current shares on issue m	857		
In the money options m	31		
Assumed capital raising dilution m	184		
Diluted shares on issue m	1,072		
Net debt / (cash) (including options, assumed raising & grants)	-188		
Equity valuation (risked, diluted)	391	743	1,096
Equity valuation (risked, diluted) \$/sh	0.36	0.69	1.02
Current share price	0.575		
Valuation / price	0.6x	1.2x	1.8x

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

Our risked and diluted A4N valuation is based on:

- 4N HPA prices of US\$25,000/t (consistent with CRU Group's market outlook);
- A4N's March 2020 Definitive Feasibility Study HPA First Project capital and operating costs; and
- A4N's published Precursor Production Facility (June 2021) capital and operating cost estimates.

Risk and dilution to calculated NPV:

- Project risk discount of 20% to take into account project stage (DFS completed, pre-development stage); and
- Dilution from an assumed \$90m equity raising prior to commencement of full scale construction in mid-2022, at a 15% discount to A4N's current share price.

Preferred valuation at high end of product price range

Our preferred HPA product pricing assumption is at the high end of A4N's published definitive feasibility study price ranges, which we believe is justified:

- Since the DFS, A4N has identified a number of precursor high purity aluminium and alumina products which have the potential to add further value to the project. These precursor products are produced mid-stream of the project's flow-sheet, are expected to be higher margin and have the potential to provide increased return on capital invested.
- The global decarbonisation and reshoring themes have accelerated in recent months as developed economies look to address climate change targets in the context of a post-pandemic economic recovery. A4N's HPA First Project products have applications in technologies directly linked to these themes; the manufacturing of lithium ion batteries, LED lighting and semiconductors.
- There is potential for A4N's products to have applications in the manufacture of micro-LEDs. Micro LED technology is expected to be the next generation of display technology, superseding OLED and black-lit LCDs.
- Commercialisation of A4N's HPA First Project technology could step beyond the proposed Gladstone project development. With A4N's propriety technology, HPA First Project could be scaled up or replicated elsewhere. A4N and ORI have a MoU to investigate the technical and commercial feasibility of establishing a new facility in North America near ORI's Carseland asset in Alberta, Canada.
- A4N has announced the HPA First Project has received a Federal Government funding grant of \$45m (\$40.5m to A4N) to support the project through the Modern Manufacturing Initiative programme. Subsequently, a further grant of up to \$15.5m from the Critical Minerals Accelerator Initiative was awarded.

Future capital requirements & funding options

A4N's March 2020 HPA First Project DFS estimated capital costs of \$308m, including \$27m over-run contingency.

The HPA First Project's location (Gladstone, Queensland) and end products (inputs into key decarbonising technologies) make it a candidate for Government backed concessional debt finance. We expect that the Northern Australia Infrastructure Facility and Clean Energy Finance will consider extending debt facilities to support the project. We also expect that commercial banks diversifying away from carbon intensive projects will have an interest in extending debt and working capital finance.

The following table outlines the HPA First Project's capital requirements and the sources of funding which we assume. We factor in a \$90m equity raising over the next twelve months to support the project's development and working capital ahead of debt draw-down.

Table 2 - Future capital requirements

Table 2 - Future capital requirements		
Capital costs		A\$m
Processing plant		173
Utilities		19
Infrastructure		39
Indirects		44
Owners costs		7
Total excluding contingency		281
Contingency		27
Total funding requirement		308
Assumed sources of funds	% est.	A\$m
Debt finance	65%	200
Equity	35%	108
Total	100%	308

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

Alpha HPA Ltd summary

Company description

A4N's HPA First Project is aiming to supply high-purity alumina (HPA) at a purity of greater than 99.99% (or 4N) to the lithium ion battery and light emitting diode (LED) manufacturing sectors. The project's proprietary technology is expected to disrupt incumbent HPA production through significantly lower unit costs. Results of a March 2020 DFS outlined a 10,000tpa 4N HPA project with a capital cost of \$308m and pre-tax annual cash flow of \$133-280m at 4N HPA prices ranging US\$15,000-25,000/t.

In June 2021, a HPA First Project Stage 1 was estimated to have revenues of \$10-15m and generate free cash flow of \$1.5-5.0m from aluminium precursor production of 200tpa. When integrated into the full HPA First Project, this free cash flow increases to \$8-11m. The project was subsequently up-scaled to 350tpa.

The HPA First Project is a solvent extraction process using an aluminium chemical feedstock purchased on globally traded markets. Orica Ltd (ORI) and A4N have executed a definitive agreement for ORI's supply of process reagents and for by-product offtake. This agreement has required significant third party due diligence of the HPA First Project process.

Investment view: Speculative Buy, Valuation \$1.02/sh

A4N's high purity aluminium and high purity alumina (HPA) products have value-adding application across lithium ion battery, micro-LED and semiconductor manufacturing. These technologies are at the forefront of the global decarbonising and reshoring themes. Over the coming quarters, we expect A4N to announce initial product offtake agreements with major battery supply chain and chemical participants in support of debt financing and FID for the full scale HPA First project in Gladstone.

Our valuation now incorporates the ORI share placement. A4N is a development company with prospective operations and cash flows only. Our Speculative risk rating recognises this higher level of risk and volatility of returns.

Valuation methodology

We have modelled the HPA First Project using assumptions consistent with the March 2020 DFS. We assume:

- 4N HPA prices of US\$25,000/t (consistent with CRU Group's market outlook);
- A4N's March 2020 Definitive Feasibility Study HPA First Project capital and operating costs; and
- A4N's published Precursor Production Facility (June 2021) capital and operating cost estimates.

Risk and dilution to calculated NPV:

- Project risk discount of 20% to take into account project stage (DFS completed, pre-development stage); and
- Dilution from an assumed \$90m equity raising prior to commencement of full scale construction in mid-2022, conservatively at a 15% discount to A4N's current share price.

Risks

Risk to an investment in A4N include, but are not limited to:

- **Commodity price and exchange rate fluctuations.** The future earnings and valuations of development and operating assets and companies are subject to fluctuations in underlying commodity prices and foreign currency exchange rates.
- **Technology:** Projects may be reliant on commercialisation of new production processes and methodologies which have yet been proven on a large scale. Technology may be replicated by competitors resulting in a loss of market share.
- **Infrastructure access.** Projects are reliant upon access to transport and pipeline infrastructure. Access to infrastructure is often subject to contractual agreements, permits and capacity allocations. Agreements are typically long-term in nature. Infrastructure can be subject to outages as a result of weather events or the actions of third party providers.
- **Operating and capital cost fluctuations.** Markets for raw material inputs and labour can fluctuate and cause significant differences between planned and actual operating and capital costs. Key operating costs are linked to commodity and labour markets. Companies are also exposed to costs associated with future land rehabilitation.
- **Sovereign risks.** Companies' assets are subject to the sovereign risk of the country of location and may also be exposed to the sovereign risks of major offtake customers.
- **Regulatory changes.** Changes to the regulation of infrastructure and taxation (among other things) can impact the earnings and valuations of companies.
- **Environmental risks.** Companies are exposed to risks associated with environmental degradation as a result of their production processes.
- **Operating and development risks.** Companies' assets are subject to risks associated with their operation and development. Development assets can be subject to approvals timelines or weather events, causing delays to commissioning and commercial production.
- **Occupational health and safety (OH&S) risks.** Companies are exposed to OH&S risks.
- **Funding and capital management risks.** Funding and capital management risks can include access to debt and equity finance, maintaining covenants on debt finance, managing dividend payments and managing debt repayments.
- **Merger/acquisition risks.** Risks associated with value transferred during merger and acquisition activity.
- **Impact of pandemic infection such as Coronavirus disease (COVID-19).** This may have an adverse impact on the macro economic factors, including the mobility of labour, which can impact asset valuations.

Table 3 - Financial summary

Date	14/11/22						Bell Potter Securities						
Price	AS/sh 0.575						Stuart Howe (showe@bellpotter.com.au, +61 3 9235 1856)						
Valuation	AS/sh 1.02												
PROFIT AND LOSS							FINANCIAL RATIOS						
Year ending 30 June	Unit	2021a	2022a	2023e	2024e	2025e	Year ending 30 June	Unit	2021a	2022a	2023e	2024e	2025e
Revenue	\$m	1	2	8	142	353	VALUATION						
Expenses	\$m	(15)	(9)	(12)	(56)	(99)	EPS	Ac/sh	(2)	(1)	(1)	6	16
EBITDA	\$m	(14)	(7)	(4)	85	254	EPS growth (Acps)	%	na	na	na	na	150%
Depreciation & amortisation	\$m	(2)	(0)	(1)	(10)	(18)	PER	x	-24.6x	-61.8x	-46.6x	8.9x	3.6x
EBIT	\$m	(16)	(7)	(5)	76	236	DPS	Ac/sh	-	-	-	-	-
Net interest expense	\$m	(0)	0	(6)	(9)	(12)	Franking	%	0%	0%	0%	0%	0%
Profit before tax	\$m	(16)	(7)	(11)	67	224	Yield	%	0%	0%	0%	0%	0%
Tax expense	\$m	-	-	-	(4)	(67)	FCF/share	Ac/sh	(1.2)	(4.4)	(15.0)	(13.9)	10.6
NPAT (reported)	\$m	(16)	(7)	(11)	63	157	FCF yield	%	-2%	-8%	-26%	-24%	18%
NPAT (adjusted)	\$m	(16)	(7)	(11)	63	157	EV/EBITDA	x	-33.3x	-64.8x	-130.8x	5.4x	1.8x
CASH FLOW STATEMENT							LIQUIDITY & LEVERAGE						
Year ending 30 June	Unit	2021a	2022a	2023e	2024e	2025e	Net debt / (cash)	\$m	(50)	(17)	26	162	58
OPERATING CASH FLOW							Net debt / Equity	%	-100%	-36%	15%	68%	15%
Receipts from customers	\$m	-	-	10	115	311	Net debt / Net debt + Equity	%	82517%	-56%	13%	40%	13%
Payments to suppliers and employees	\$m	(3)	(4)	(18)	(52)	(94)	Net debt / EBITDA	x	3.6x	2.3x	-7.4x	1.9x	0.2x
Tax paid	\$m	-	-	-	(4)	(67)	EBITDA /net int expense	x	-148.6x	432.5x	-0.6x	9.5x	21.2x
Net interest	\$m	0	0	(6)	(9)	(12)	PROFITABILITY RATIOS						
Other	\$m	1	-	-	-	-	EBITDA margin	%	-1446%	-352%	-42%	60%	72%
Operating cash flow	\$m	(2)	(4)	(14)	51	137	EBIT margin	%	-1676%	-362%	-58%	53%	67%
INVESTING CASH FLOW							Return on assets	%	-52%	-14%	-7%	17%	29%
Capex	\$m	(7)	(31)	(169)	(187)	(33)	Return on equity	%	-54%	-15%	-10%	30%	49%
Acquisitions	\$m	-	0	-	-	-	ASSUMPTIONS - Prices (nominal)						
Other	\$m	-	-	50	-	-	Year ending 30 June	Unit	2021a	2022a	2023e	2024e	2025e
Investing cash flow	\$m	(7)	(31)	(119)	(187)	(33)	4N HPA price	US\$/t	25,000	25,000	25,000	25,000	25,000
FINANCING CASH FLOW							4N HPA price	A\$/t	33,787	34,014	34,014	33,784	33,784
Debt proceeds/(repayments)	\$m	(0)	(0)	100	100	-	FX	US\$/A\$	0.74	0.74	0.74	0.74	0.74
Dividends paid	\$m	-	-	-	-	-	ASSUMPTIONS - Sales (equity)						
Proceeds from share issues (net)	\$m	51	1	90	-	-	Year ending 30 June	Unit	2021a	2022a	2023e	2024e	2025e
Other	\$m	0	-	-	-	-	4N HPA sales	t	-	-	-	3,740	10,000
Financing cash flow	\$m	51	1	190	100	-	5N Al-Precursor #1 - Al-Nitrate	t	-	-	98	175	175
Change in cash	\$m	42	(34)	57	(36)	104	5N Al-Precursor #2 - Al-Sulfate	t	-	-	98	175	175
Free cash flow	\$m	(8)	(35)	(133)	(136)	104	VALUATION						
BALANCE SHEET							VALUATION						
Year ending 30 June	Unit	2021a	2022a	2023e	2024e	2025e	Product price scenario				1	2	Preferred 3
ASSETS							4N HPA price US\$/t				15,000	20,000	25,000
Cash	\$m	50	17	74	38	142	HPA First project \$m						
Receivables	\$m	1	3	2	28	71	Unrisked NPV (10% discount rate)				303	744	1,184
Inventories	\$m	-	0	1	6	10	Risk discount				20%		
Capital assets	\$m	1	28	196	373	388	Risked NPV				242	595	948
Other assets	\$m	0	6	6	6	6	Corporate costs \$m				(40)		
Total assets	\$m	52	55	279	451	616	Enterprise value \$m				202	555	908
LIABILITIES							Net debt / (cash) \$m				(28)		
Creditors	\$m	2	7	2	11	20	Equity valuation (risked, undiluted) \$m				230	583	935
Borrowings	\$m	-	-	100	200	200	Assumed capital raise \$m				90		
Provisions	\$m	-	-	-	-	-	Assumed raise price \$/sh				0.49		
Other liabilities	\$m	0	1	1	1	1	Current shares on issue m				857		
Total liabilities	\$m	2	8	103	212	220	In the money options m				31		
NET ASSETS							Assumed capital raising dilution m				184		
Share capital	\$m	100	102	242	242	242	Diluted shares on issue m				1,072		
Reserves	\$m	8	10	10	10	10	Net debt / (cash) (including options & assumed raising) \$m				(188)		
Accumulated losses	\$m	(57)	(64)	(75)	(12)	145	Equity valuation (risked, diluted) \$m				391	743	1,096
Non-controlling interest	\$m	-	-	-	-	-	Equity valuation (risked, diluted) \$/sh				0.36	0.69	1.02
SHAREHOLDER EQUITY	\$m	50	47	176	239	396							
Weighted average shares	m	694	794	888	980	980							

SOURCE: BELL POTTER SECURITIES ESTIMATES

Recommendation structure

Buy: Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.

Hold: Expect total return between -5% and 15% on a 12 month view

Sell: Expect <-5% total return on a 12 month view

Speculative Investments are either start-up enterprises with nil or only prospective operations or recently commenced operations with only forecast cash flows, or companies that have commenced operations or have been in operation for some time but have only forecast cash flows and/or a stressed balance sheet.

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Disclosure: Bell Potter Securities acted as Joint Lead Manager for A4N's \$50m placement in June 2021 and received fees for that service.

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